





# COMPANY PROFILE

Presenter: James Binh

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# ABOUT COMPANY

We are from Phu Son Joint Stock Company - one of the leading manufacturers of quartz surfaces in Vietnam which has 5 production lines from KEDA and SIMEC (Italian technology), specializing in the manufacturing and supply of Artificial quartz stone, was distributed under Empirestone brand



**SIMEC NPA HIGH PERFORMANCE POLISHING**



# KEY FACTS



## COMPANY NAME

PHU SON JOINT STOCK COMPANY

BRAND NAME: EMPIRESTONE

ADDRESS: Zone 7, Phu Thu Ward, Kinh Mon town, Hai Duong , Vietnam



## AREA

50.000 square meters



## EMPLOYEES

500 ( as of December 2023)



## CAPITAL

54 million USD



## ANNUAL SALES

Estimate : 48 million USD ( year ending December 2023)



## CAPA ( Per a year)

We are capable of producing up to 1 million square meters annually and 200.000 slabs annually with 5 production lines.



## RATIO EXPORT OF TOTAL SALES

95%



## MAJOR EXPORT COUNTRY

USA, CANADA, JAPAN



## OPERATING RATE ( 2023)

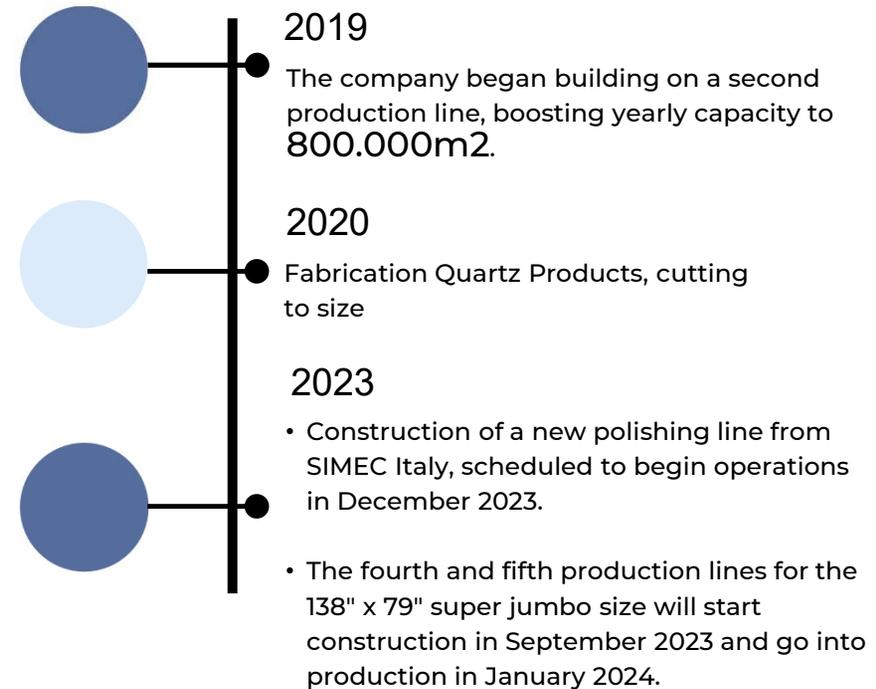
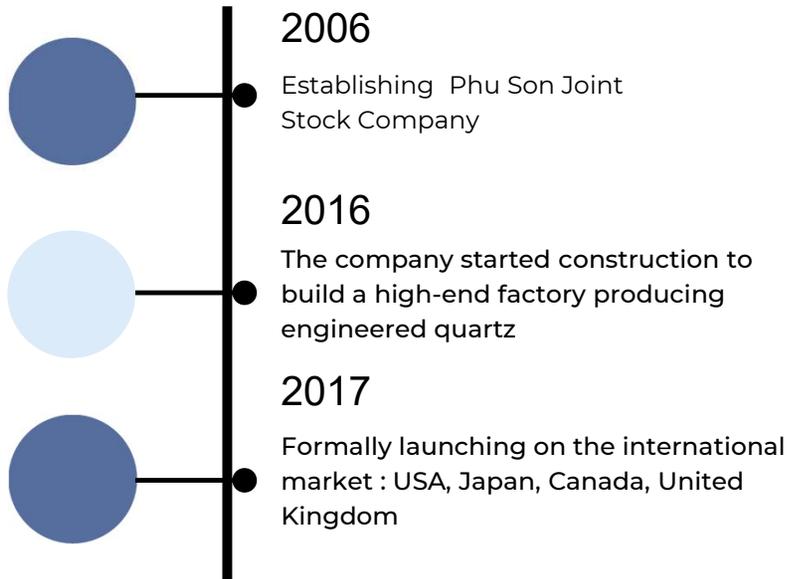
85%



## CERTIFICATION

NSF, CE, SGS, GREENGUARD

# HISTORY



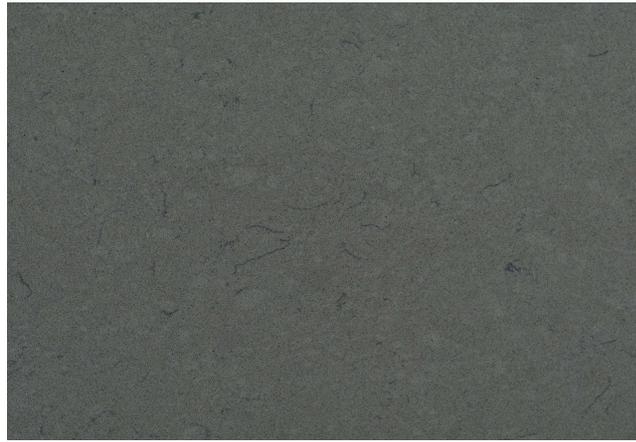
# PRODUCT INFORMATION



01	FORMATS & THICKNESSES	Jumbo size: 126" -63" and Super jumbo size: 138" – 79" in July 2024 Available 2CM - 3CM
02	MATERIALS	Utilizing the Cristobalite from SIBELCO ( Belgium) -Exclusive
03	TEXTURES	Polished and Honed/Matte finished
04	DIVERSITY COLORS	+ 60 design surfaces and continuous updates in every month Calacatta Design: 40 colors Exotic colors and marble look: 20 colors
05	DESIGNS	Focus on Calcutta, Pure White and Exotic colors



# Multi- mix colors





PQ102 - STATUARIO NUOVO



PQ102 - STATUARIO NUOVO



PQ111 - STATUARIO BROWN

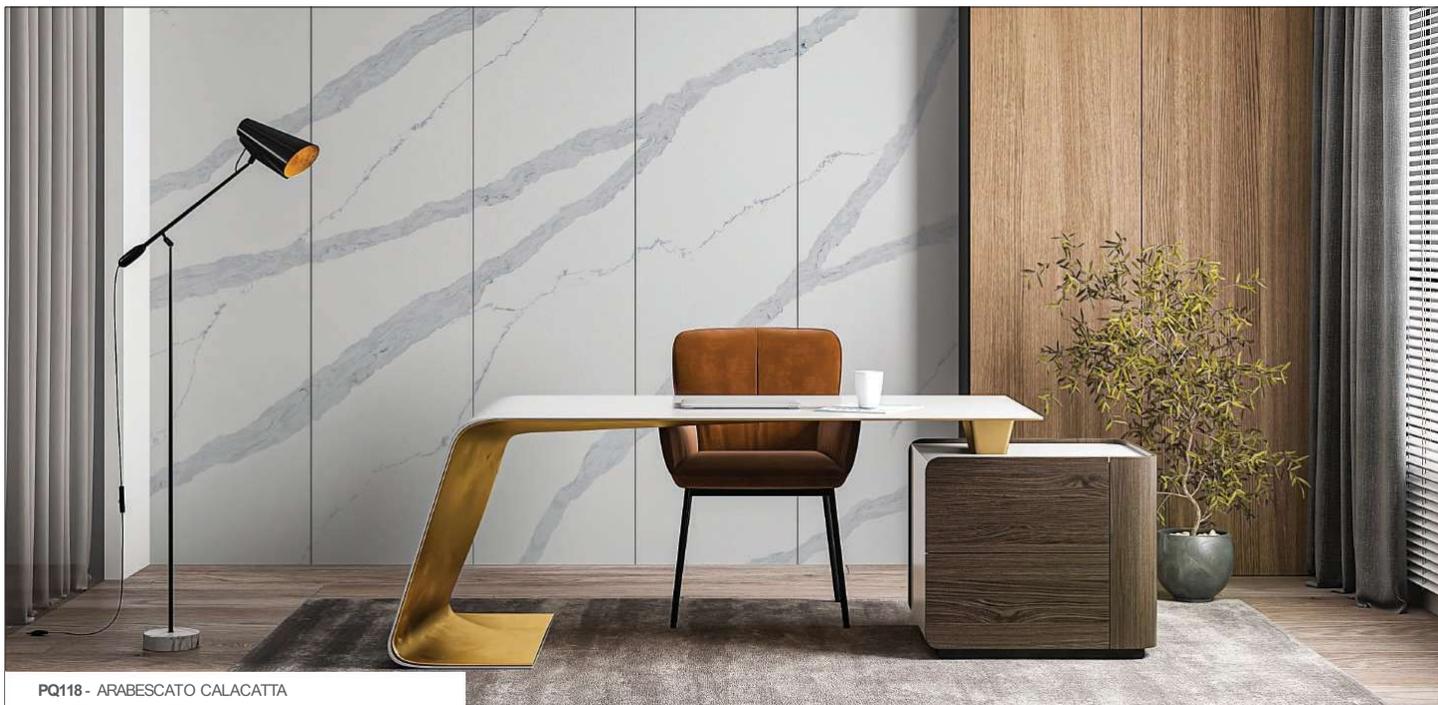


PQ115 - MYSTERYO



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PQ118 - ARABESCATO CALACATTA



PQ121 - LAZATIAN GREY



PQ118 - ARABESCATO CALACATTA



PQ122 - LAZATIAN BROWN





PQ121 - LAZATIAN GREY



PQ117 - Mysteri Gold



PQ196 - Strasbourg Gold

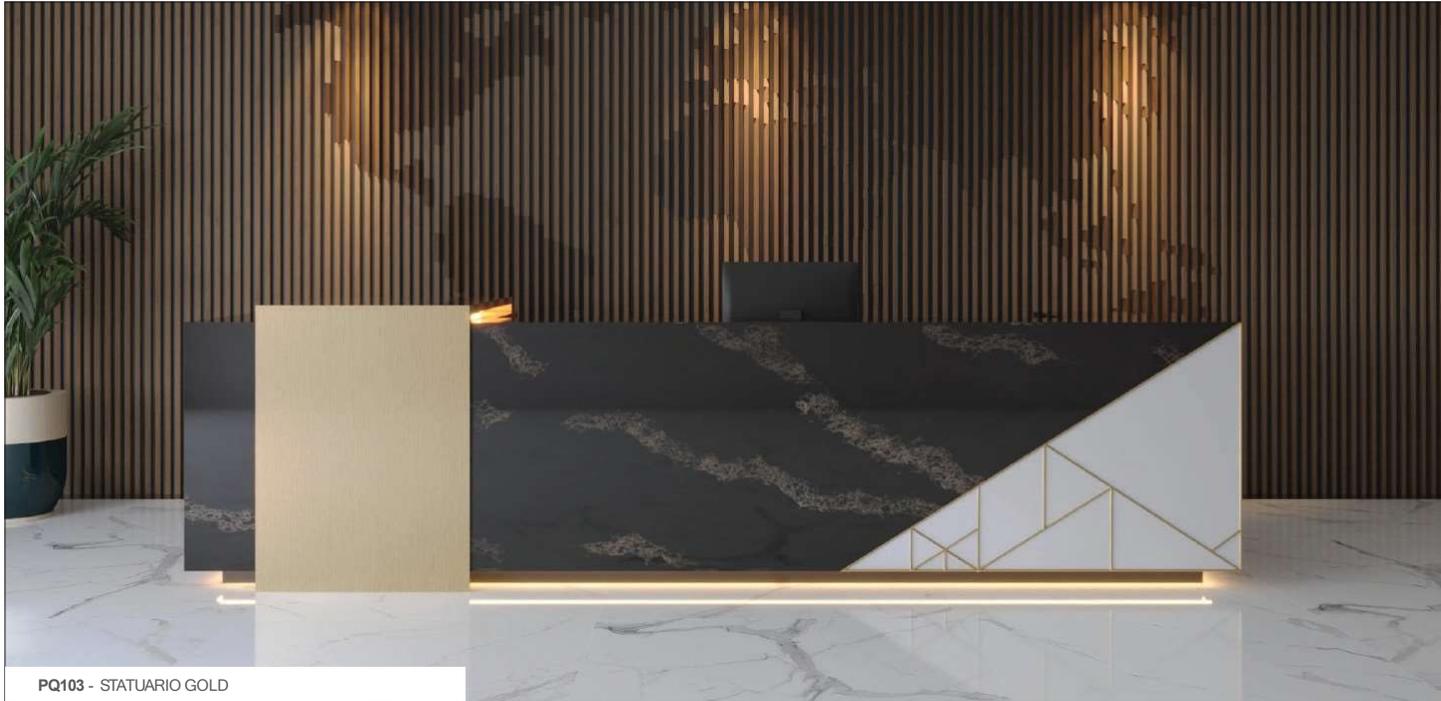


PQ191 - Strabourg Grey



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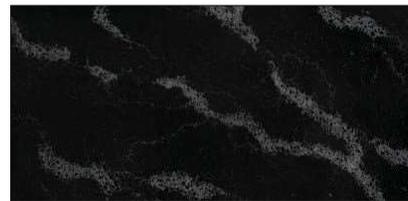
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PQ103 - STATUARIO GOLD



PQ103 - STATUARIO GOLD



PQ104 - STATUARIO BLACK



PQ120 - NERO MARQUINA MIDNIGHT



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PQ130 - CALCATTA CEMENTO



PQ130 - CALCATTA CEMENTO



PQ131 - SKY GREY

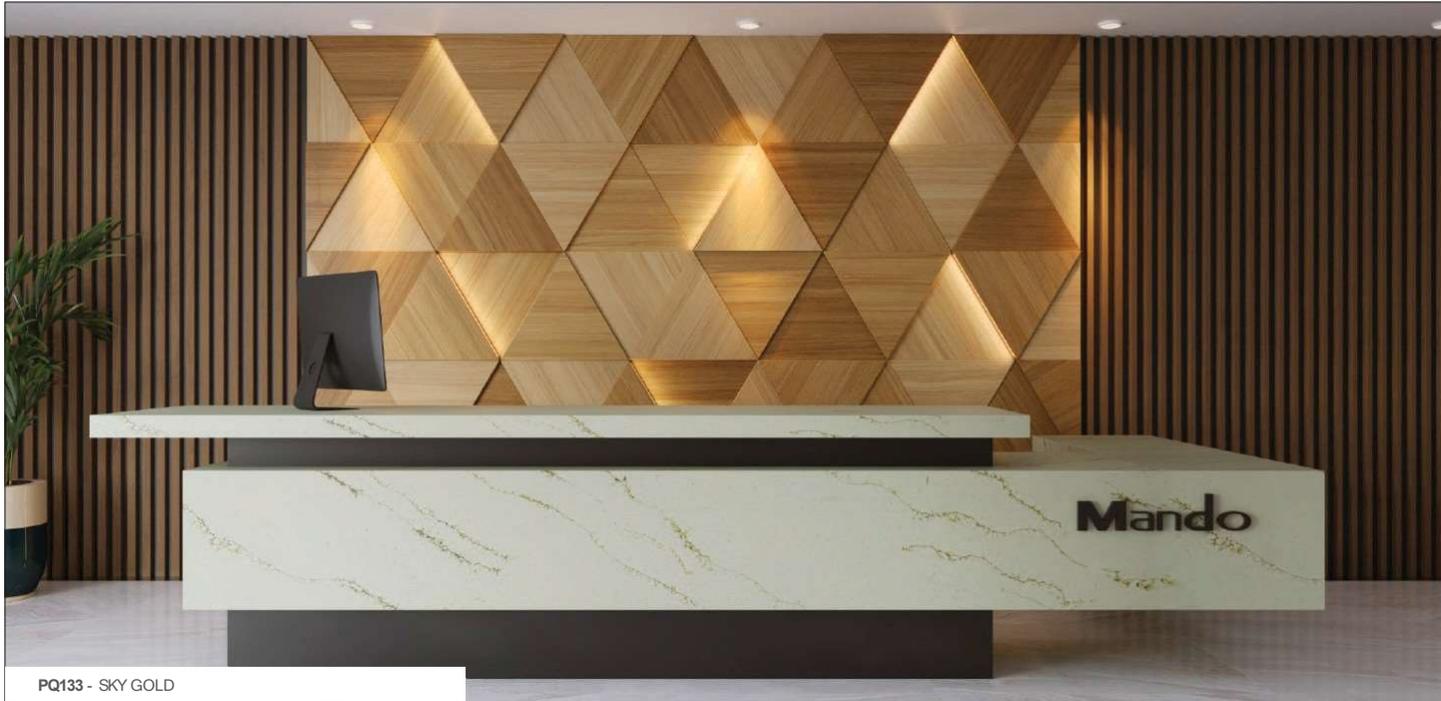


PQ132 - SKY BLUE



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PQ133 - SKY GOLD



PQ133 - SKY GOLD



PQ137 - BLACK STORM



PQ138 - GREYLACY





PQ167 - AVENZA GOLD



PQ167 - AVENZA GOLD



PQ157 - GOLDEN VENATINO



PQ158 - AVENZA BROWN



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PQ168 - AVENZA VENATINO



PQ168 - AVENZA VENATINO



PQ918 - MARS GOLD



PQ171 - GOLDENY





PQ185 - LYON BLACK



PQ185 - LYON BLACK



PQ188 - LAVA GORI DIAMANTEE



PQ190 - LISTRA WHITE

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# OUR SERVICES

## EXCLUSIVE DESIGN

Make Design Exclusivity to customers  
( if requested)

## SHIPPING SUPPORT

SHIPPING TO DOOR  
CUSTOMS ADVISE

## FABRICATION

At a reasonable price, we offer fabrication and cut-to-size services.



## LABELS

Make private labels for customers with OEM Program to colors ( slabs, samples, pack list, etc...)

## CERTIFICATE

Make private labels for customers with OEM Program to colors ( slabs, samples, pack list, etc...)

## OEM

Providing OEM service from design to production delivery and after-sale services





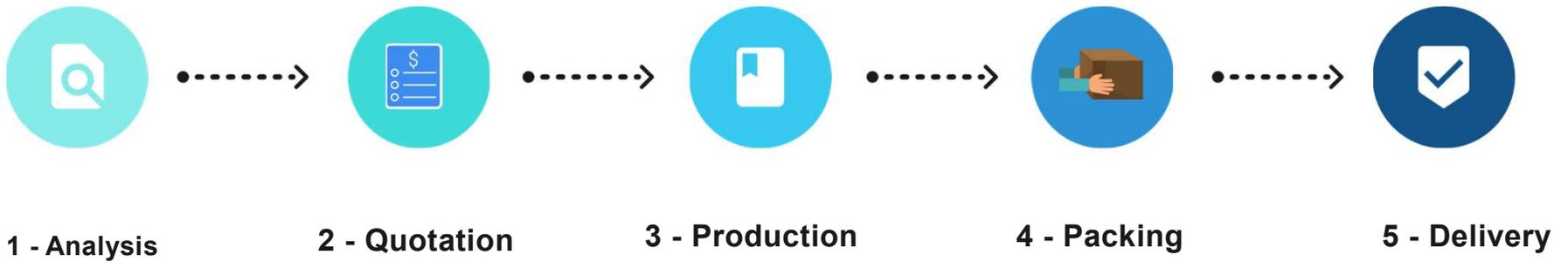
# SHIPPING SUPPORT



- 1 Recommend shipping agent
- 2 Customs advices
- 3 Documentation



## FABRICATION// CUT TO SIZE Process





# FABRICATION/ CUT-TO-SIZE



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# TERM OF SALES

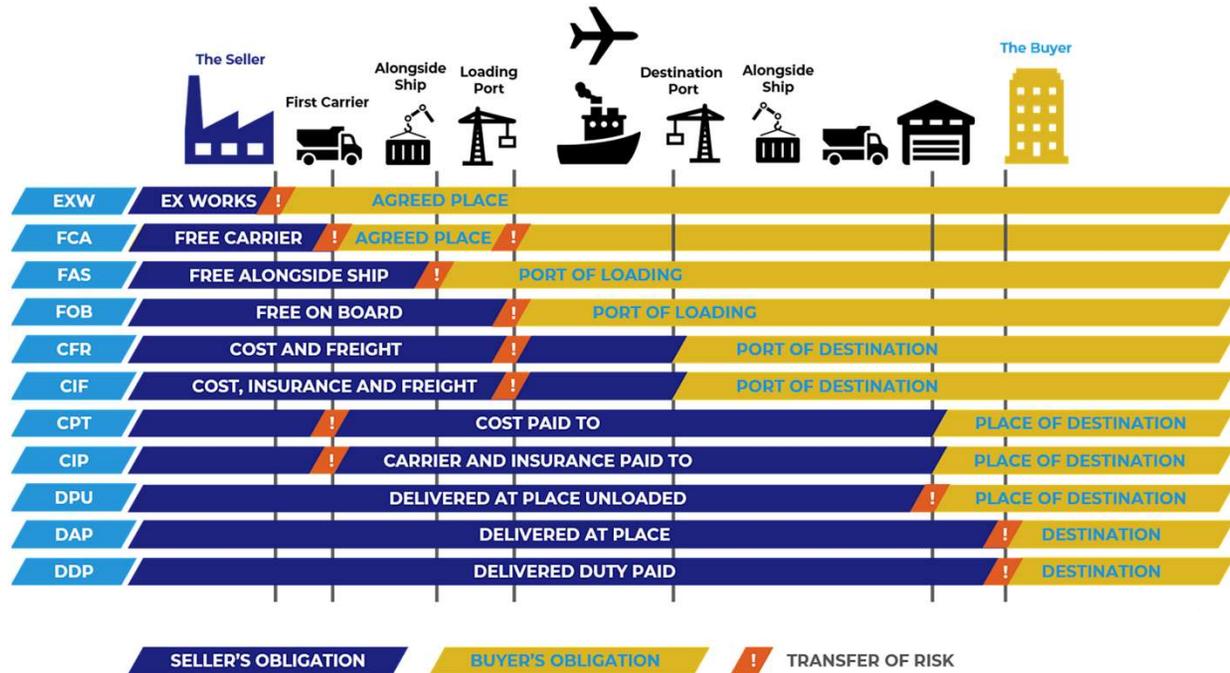
- **International commercial term (Incoterm)**
- **Payment terms**
- **Delivery goods**
- **Warrantee**





# INCOTERMS

- **FOB**
- **CIF**





# PAYMENT TERMS

**Option 1: T/T: 30% Deposit and 70% balance before release cargo in your Destination port**

**Option 2: Letter of Credit (L/C): 60- 90 days depend on your destination of port**

**Option 3: We utilize a one year deposit of \$50 000**



## Delivery of goods:

Nearby Sea port: HAIPHONG PORT

Delivery time: 7 to 15 days

Lead time: 45 Days to destination port





# WHY CHOOSE US



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## EXPERIENCES

With seven years of expertise in the quartz industry, can control and maintain the output quality



## MATERIALS

Utilizing the cristobalite from Sibelco (Belgium)



## TECHNOLOGIES

High-quality products are produced using Italian grinding technology from SIMEC brand  
Multiple mixing techniques to create layers of colors



## LEAD TIME

With 5 production lines in 2024 can adjust flexible production time and delivery times can be 7-20 days



## OEM/ODM

OEM service from design to production delivery and after-sale service



## Extended CAPABILITIES

We can accommodate your needs with pre-fabrication and cut-to-size field capabilities at the most competitive pricing

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# GET IN TOUCH

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# Thank You!



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