



VIETNAM
QUARTZ MANUFACTURER





COMPANY PROFILE

Presenter: James Binh

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THE GLOBAL TILE & STONE EXPERIENCE

ABOUT COMPANY

We are from Phu Son Joint Stock Company - one of the leading manufacturers of quartz surfaces in Vietnam which has 5 production lines from KEDA and SIMEC (Italian technology), specializing in the manufacturing and supply of Artificial quartz stone, was distributed under Empirestone brand



SIMEC NPA HIGH PERFORMANCE POLISHING



KEY FACTS



COMPANY NAME

PHU SON JOINT STOCK COMPANY

BRAND NAME: EMPIRESTONE

ADDRESS: Zone 7, Phu Thu Ward, Kinh Mon town, Hai Duong , Vietnam



AREA

50.000 square meters



EMPLOYEES

500 (as of December 2023)



CAPITAL

54 million USD



ANNUAL SALES

Estimate : 48 million USD (year ending December 2023)



CAPA (Per a year)

We are capable of producing up to 1 million square meters annually and 200.000 slabs annually with 5 production lines.



RATIO EXPORT OF TOTAL SALES

95%



MAJOR EXPORT COUNTRY

USA, CANADA, JAPAN



OPERATING RATE (2023)

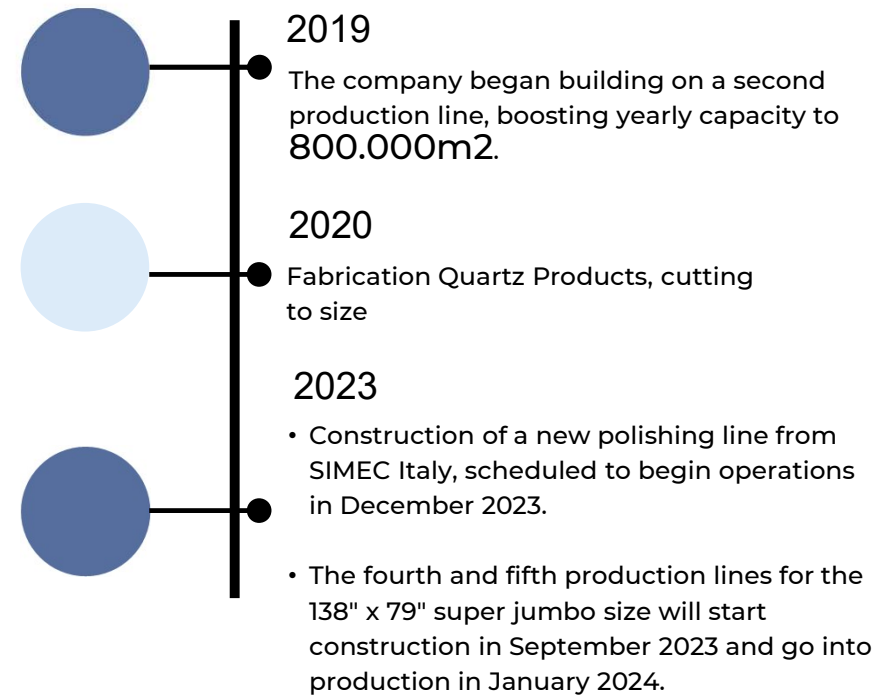
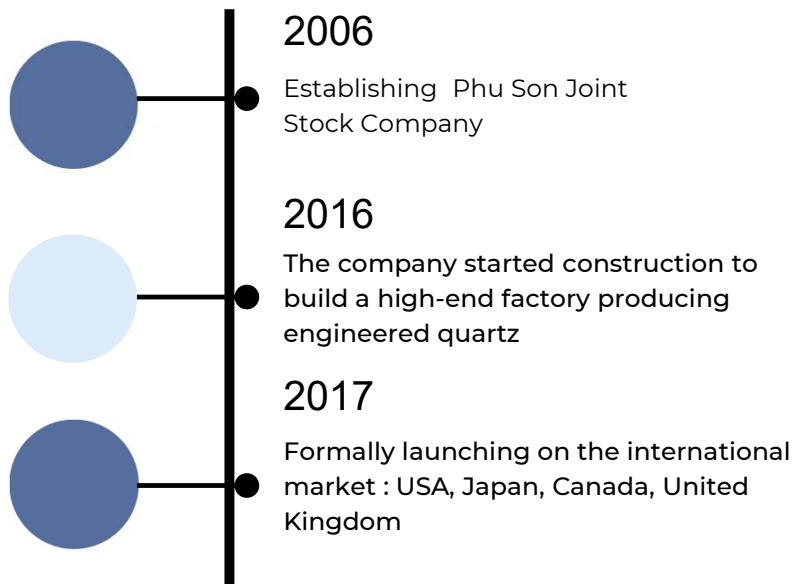
85%



CERTIFICATION

NSF, CE, SGS, GREENGUARD

HISTORY



PRODUCT INFORMATION



01

FORMATS & THICKNESSES

Jumbo size: 126" -63" and
Super jumbo size: 138" – 79" in July 2024
Available 2CM - 3CM

02

MATERIALS

Utilizing the Cristobalite from
SIBELCO (Belgium) -Exclusive

03

TEXTURES

Polished and Honed/Matte finished

04

DIVERSITY COLORS

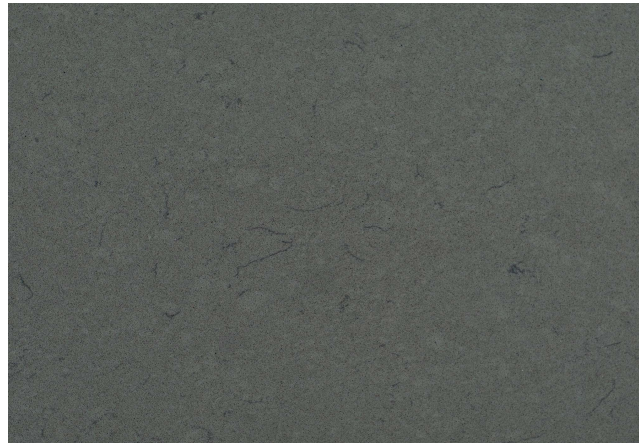
+ 60 design surfaces and continuous updates in every month
Calacatta Design: 40 colors
Exotic colors and marble look: 20 colors

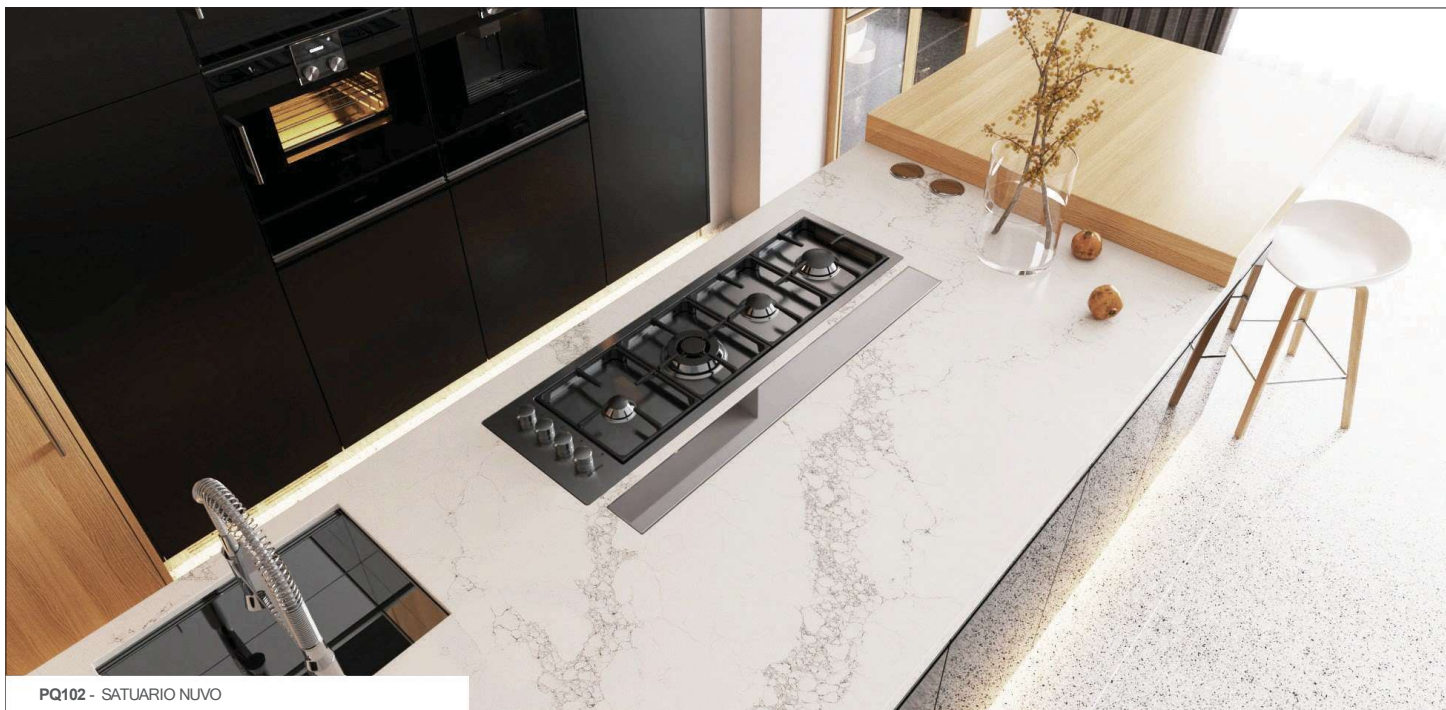
05

DESIGNS

Focus on Calcutta, Pure White and Exotic colors

Multi- mix colors





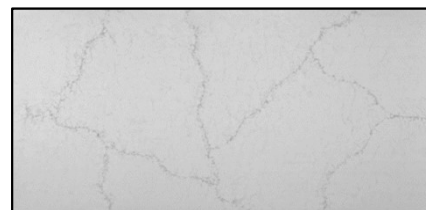
PQ102 - STATUARIO NUVO



PQ102 - STATUARIO NUVO



PQ111 - STATUARIO BROWN



PQ115 - MYSTERYO



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PQ118 - ARABESCATO CALACATTA



PQ121 - LAZATIAN GREY



PQ118 - ARABESCATO CALACATTA



PQ122 - LAZATIAN BROWN





PQ121 - LAZATIAN GREY



PQ117 - Mysteri Gold



PQ196 - Strasbourg Gold

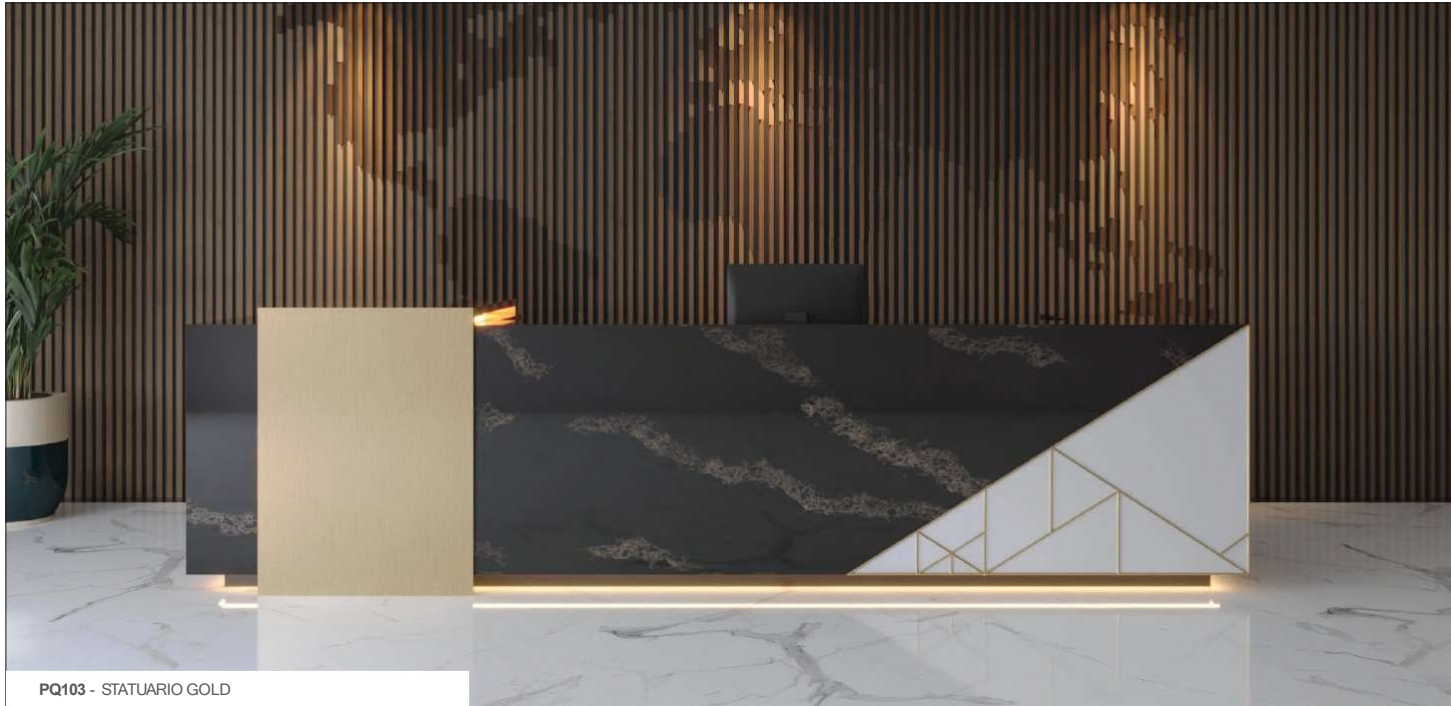


PQ191 - Strabourg Grey



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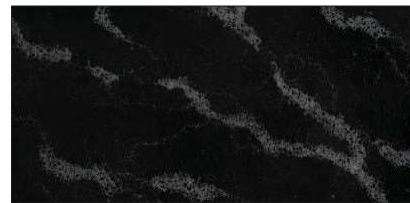
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PQ103 - STATUARIO GOLD



PQ103 - STATUARIO GOLD



PQ104 - STATUARIO BLACK



PQ120 - NERO MARQUINA MIDNIGHT



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PQ130 - CALCATTA CEMENTO



PQ130 - CALCATTA CEMENTO



PQ131 - SKY GREY

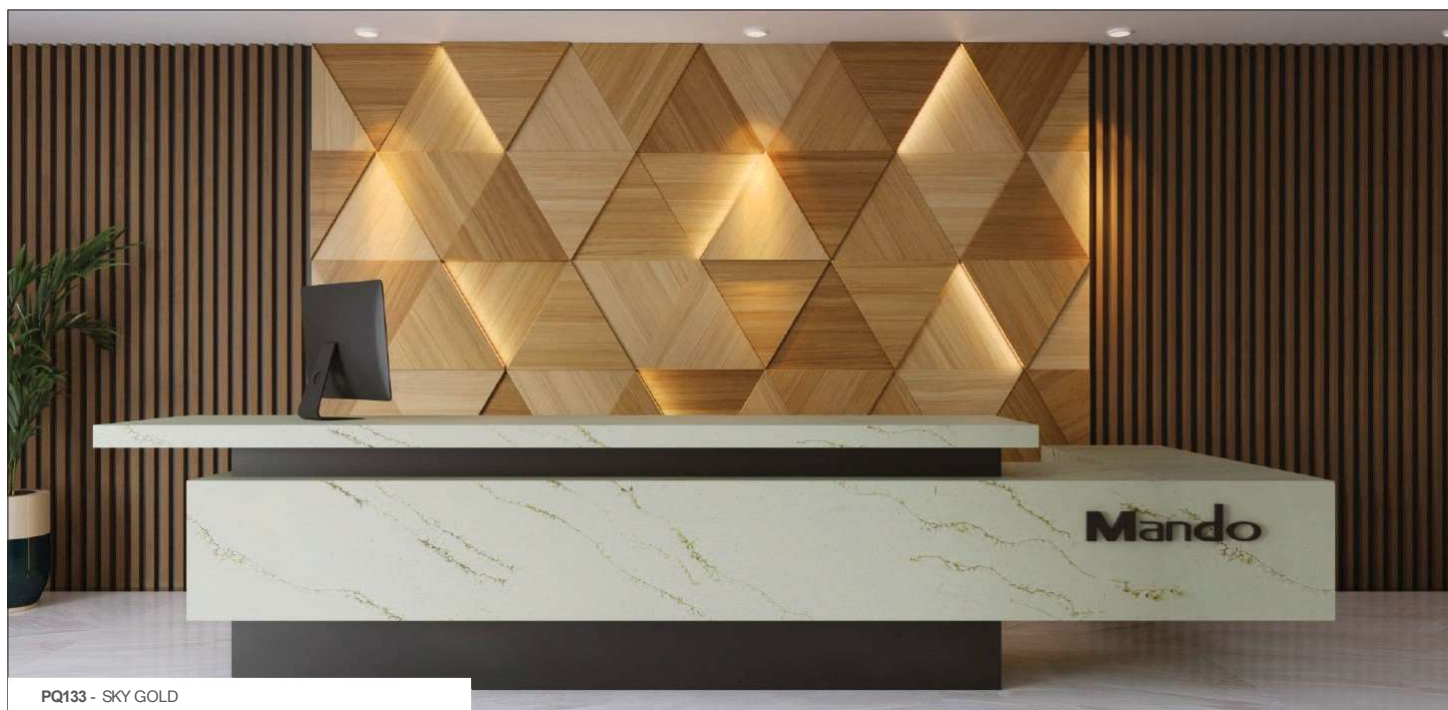


PQ132 - SKY BLUE



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PQ133 - SKY GOLD



PQ133 - SKY GOLD



PQ137 - BLACK STORM

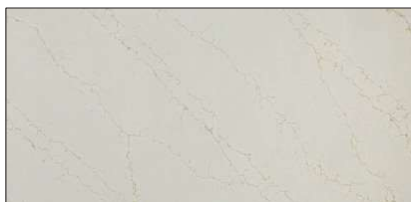


PQ138 - GREYLACY





PQ167 - AVENZA GOLD



PQ167 - AVENZA GOLD



PQ157 - GOLDEN VENATINO



PQ158 - AVENZA BROWN



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PQ168 - AVENZA VENATINO



PQ168 - AVENZA VENATINO

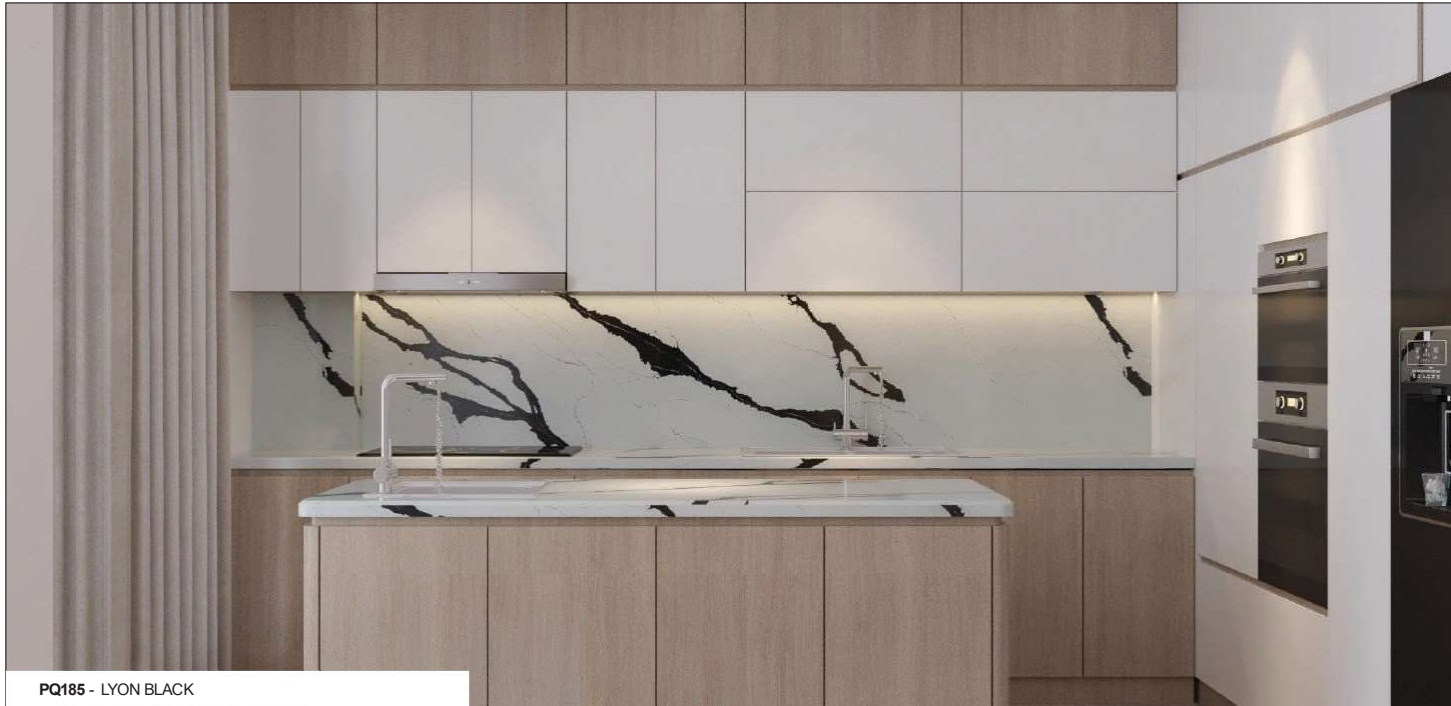


PQ918 - MARS GOLD



PQ171 - GOLDENY





PQ185 - LYON BLACK



PQ185 - LYON BLACK



PQ188 - LAVA GORI DIAMANTEE



PQ190 - LISTRA WHITE



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OUR SERVICES

EXCLUSIVE DESIGN

Make Design Exclusivity to customers
(if requested)

SHIPPING SUPPORT

SHIPPING TO DOOR
CUSTOMS ADVISE

FABRICATION

At a reasonable price, we offer fabrication and cut-to-size services.

LABELS

Make private labels for customers with OEM
Program to colors (slabs, samples, pack list,
etc...)

CERTIFICATE

Make private labels for customers with OEM
Program to colors (slabs, samples, pack list,
etc...)

OEM

Providing OEM service from design to
production delivery and after-sale services



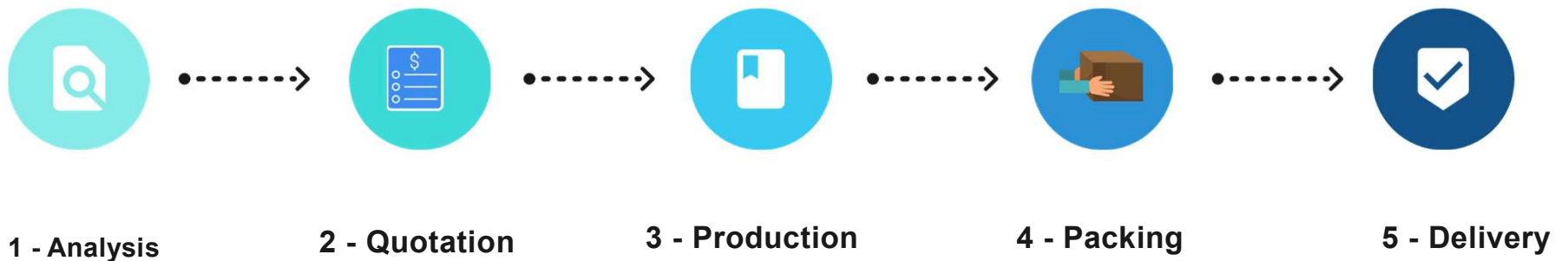


SHIPPING SUPPORT



- 1 Recommend shipping agent
- 2 Customs advices
- 3 Documentation

FABRICATION// CUT TO SIZE Process





FABRICATION/ CUT-TO-SIZE



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TERM OF SALES

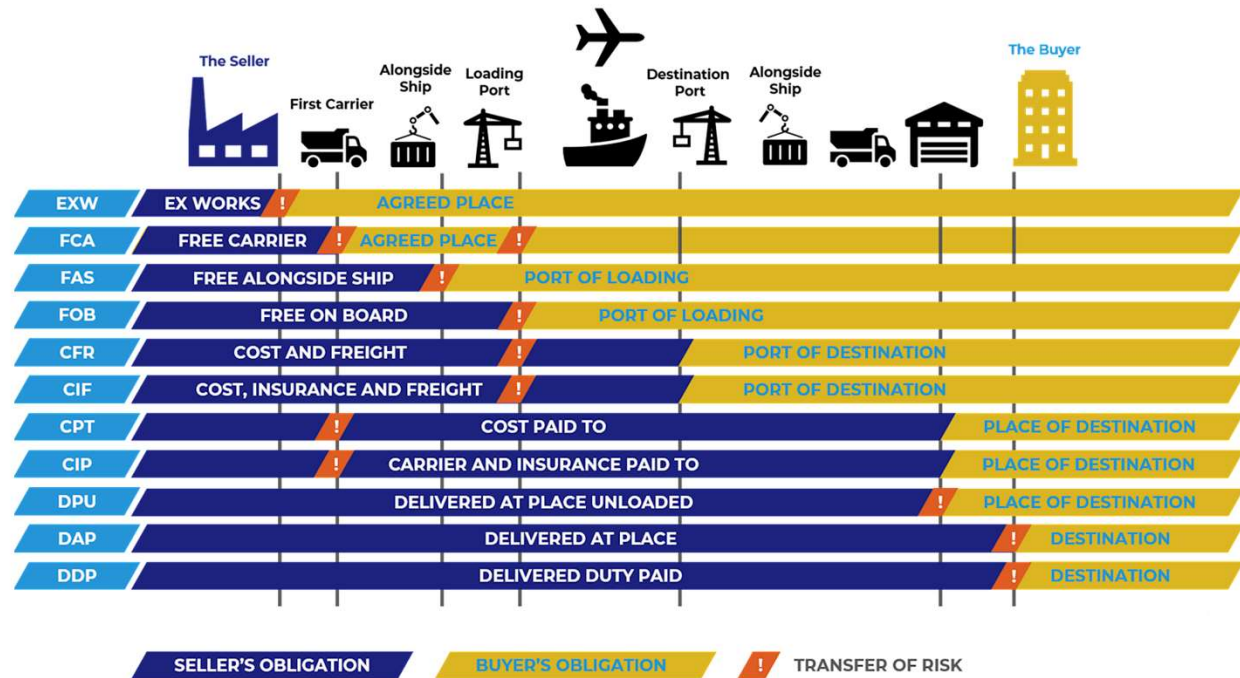
- **International commercial term (Incoterm)**
- **Payment terms**
- **Delivery goods**
- **Warrantee**





INCOTERMS

- **FOB**
- **CIF**





PAYMENT TERMS

Option 1: T/T: 30% Deposit and 70% balance before release cargo in your Destination port

Option 2: Letter of Credit (L/C): 60- 90 days depend on your destination of port

Option 3: We utilize a one year deposit of \$50 000

Delivery of goods:

Nearby Sea port: HAIPHONG PORT

Delivery time: 7 to 15 days

Lead time: 45 Days to destination port



WHY CHOOSE US



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EXPERIENCES

With seven years of expertise in the quartz industry, can control and maintain the output quality



MATERIALS

Utilizing the cristobalite from Sibelco (Belgium)



TECHNOLOGIES

High-quality products are produced using Italian grinding technology from SIMEC brand
Multiple mixing techniques to create layers of colors



LEAD TIME

With 5 production lines in 2024 can adjust flexible production time and delivery times can be 7-20 days



OEM/ODM

OEM service from design to production delivery and after-sale service



Extended CAPABILITIES

We can accommodate your needs with pre-fabrication and cut-to-size field capabilities at the most competitive pricing





GET IN TOUCH



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Thank You!



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