

Customize your Software

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Software Market

- Custom Software - High End
- In-House Software
- “Out of the Box” Software

American Business Software

- FloorPro® III ERP
- Industry Specific
- Over 35 years

Base FloorPro® III ERP

- Order Entry
- Quotes
- Confirmations
- Point-of-sale
- Invoicing
- Purchasing
- Receiving
- Inventory Control
- Warehouse Management
- Accounts Receivable
- Sales Analysis
- Pricing
- Commissions

Additional FloorPro® III ERP Integrated Packages

- Credit Card Integration
- Signature Capture
- Bar Coding
- Q/R Codes
- E-commerce
- Accounts Payable
- General Ledger

FloorPro® III ERP Customization

- Partnership
- Tweaks
- System Security
- Custom programming

Who Do you Call?

- Where do you go for answers?
- Who is your first line of defense?

Common Tweaks and Changes

- Operational workflow changes
- Sales Commissions
- System Security
- Inventory Management
- Bundle SKU's
- Private Label

Integration with Other Software

- Shopify
- Wayfair
- WordPress
- FCB2B (Floor Coverings Business to Business)

Complete Package

- White Glove Service and Support
- Partnership
- Industry Specific Software
- Industry knowledge
- Tweaks
- Custom Programming
- We don't nickel and dime our customers
- Access from anywhere in the world

Software à la carte

- Cloud Service
- On-going monthly charge
- Support
- Installation
- Training
- Number of Users

Complete Cost

- Monthly charge
- Support
- Installation
- Training
- Pricing by the Number of Users?
- Can you Customize?
- Can you integrate with other software?

Target Market

- Generic software
- Industry Specific Software

Additional Software Considerations

- Remote access / Internet access
- Mobile
- Cyber security
- Cloud based Software
- Generic vs. Industry Specific Software
- Integration with other Software

Software Modifications

- API - Application Program Interface
- Direct from Company that Developed / Owns Software

Customization

- Generic Software
- API - Application Program Interface
- Industry specific software

Questions?



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THANK YOU!



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